

Four key challenges will define the future of hospice & palliative care

Turn these challenges into opportunities with WellSky Hospice & Palliative – the total agency solution that brings together software, analytics, and services to transform end-of-life care.

CHALLENGE #1: Finding & keeping great staff

The WellSky effect

YOUR OPPORTUNITY

Create a competitive advantage in staffing



WELLSKY'S APPROACH

With **intuitive workflows and connectivity**, WellSky allows your team to do more with less. Interoperability across care disciplines allows clinicians to communicate faster and deliver the **right care at the right time**. **Education services** empower you with the tools needed to build a high-performing team.



16.7%

average reduction in clinical staff turnover in the first year using WellSky

CHALLENGE #2: Driving operational excellence

The WellSky effect

YOUR OPPORTUNITY

Increase & scale operational efficiency



WELLSKY'S APPROACH

Improve documentation efficiency with **streamlined processes** and workflows. Improve billing accuracy and timeliness with **centralized financial management** and reporting. Maximize your resources with expert **billing, coding, CAHPS, and consulting services** that help reduce administrative burdens.



59%

average improvement in documentation efficiency in the first year using WellSky

CHALLENGE #3: Improving the quality of end-of-life care

The WellSky effect

YOUR OPPORTUNITY

Outperform market in quality ratings



WELLSKY'S APPROACH

Advanced predictive insights, including **mortality likelihood** and **revocation risk prediction**, give you the right data to deliver better end-of-life care.



111%

more skilled hours of care given in the last 7 days of life

CHALLENGE #4: Expanding referral & payer relationships

The WellSky effect

YOUR OPPORTUNITY

Grow your census & revenue



WELLSKY'S APPROACH

WellSky's **interoperable solutions** support transitions to and from other care settings, accelerating growth through referral management.



8.3%

median census growth in a single year



WellSky Hospice & Palliative meets the requirements of advanced payment models and 2015 Certified EHR Technology (CEHRT) designation.

Request a demo to see how WellSky can help your organization thrive.

[wellsky.com/demo](https://www.wellsky.com/demo) | 1-855-wellsky | sales@wellsky.com